

Contact: Steve Cass  
Communications  
steve.cass@gulfstream.com  
+1 912 965 4908 (office)  
+1 912 224 9869 (mobile)

Heidi Fedak  
Communications  
heidi.fedak@gulfstream.com  
+1 912 395 8574 (office)  
+1 912 484 7849 (mobile)

## **GULFSTREAM APPOINTS INDEPENDENT SALES REPRESENTATIVES FOR EUROPE AND AFRICA**

**Appointments Broaden Regional Sales Coverage, Increase Convenience For Customers**

**SAVANNAH, Ga., May 21, 2014** — Gulfstream Aerospace Corp. recently enhanced its sales and marketing efforts in Europe and Africa with the appointment of two representatives to assist with new aircraft sales transactions.

The new company-authorized independent sales representatives are Air Alliance GmbH and Inkwazi Jet Centre Pty. Ltd.

Air Alliance will be responsible for supporting new aircraft sales in Germany. Inkwazi Jet Centre will support sales in South Africa, Botswana, Namibia, Angola, Zambia, Mozambique, Lesotho and Swaziland.

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“These additional resources position us for growth opportunities in these regions,” said Scott Neal, senior vice president, Worldwide Sales and Marketing, Gulfstream. “Europe has traditionally been a strong market for us; the expertise and extensive knowledge of Air Alliance will further strengthen the services we provide current and potential customers. We continue to enhance our presence in Africa, and the addition of Inkwazi to our sales force gives customers in that region even more convenient access to Gulfstream resources.”

Air Alliance, owned by Wolfgang Krombach, is a full-service provider for general and business aviation, including aircraft repair, maintenance and sales. The company will work closely with Gulfstream’s Wolfgang Schneider, regional vice president, central Germany, Poland and the Baltic States.

Inkwazi, a newly formed company, will collaborate on new jet sales with Gulfstream’s Pete Buresh, regional vice president, Africa.

The two join 15 other sales representatives throughout the region, all of whom are overseen by Trevor Esling, Gulfstream regional senior vice president, International Sales for Europe, the Middle East and Africa.

#### **NOTE TO EDITORS**

**Gulfstream Aerospace Corporation**, a wholly owned subsidiary of General Dynamics (NYSE: GD), designs, develops, manufactures, markets, services and supports the world’s most technologically advanced business-jet aircraft. Gulfstream has produced more than 2,200 aircraft for customers around the world since 1958. To meet the diverse transportation needs of the future, Gulfstream offers a comprehensive fleet of aircraft, comprising the Gulfstream G150™, the Gulfstream G280™, the Gulfstream G450™, the Gulfstream G550™, the Gulfstream G650™ and the Gulfstream G650ER™. Gulfstream also offers aircraft ownership services via Gulfstream Pre-Owned Aircraft Sales™. The company employs more than 14,000 people at 12 major locations. We invite you to visit our website for more information and photos of Gulfstream aircraft at [www.gulfstream.com](http://www.gulfstream.com).

**General Dynamics**, headquartered in Falls Church, Virginia, is a market leader in business aviation; land and expeditionary combat systems, armaments and munitions; shipbuilding and marine systems; and information systems and technologies. More information about the company is available on the Internet at [www.generaldynamics.com](http://www.generaldynamics.com).

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